# Staysail Product Overview

### A MULTI-YEAR GUARANTEED ANNUITY ON YOUR TERMS

3, 5 & 7-Year Guaranteed Option Period: 0-85 **ISSUE AGES** 

If jointly owned, eligibility is based on older owner's age

Minimum Premium: \$10,000 **PREMIUM** 

Maximum Premium: \$2,000,000

**OWNERSHIP** 

Qualified Plans: Rollovers accepted from IRAs, 401(K)s, 403(b)s and Pension or

Profit-Sharing plans. Owner and annuitant must be the same individual.

Non-Qualified Plans: Owner and annuitant must be the same individual. Joint Ownership is available but must also be Joint Annuitants and spouses. Non-natural

ownership is also accepted.

**GUARANTEED OPTION** PERIOD (GOP)

Select between 3, 5, or 7 Years.

Simple interest is credited daily and is guaranteed for the entire term. Only one GOP

may be elected per contract.

**WITHDRAWALS** 

No free withdrawals available. If elected, any withdrawals, excluding RMDs, may be

subject to withdrawal charges and market value adjustment.

In exchange for a rate reduction of 0.20% for the entire GOP term, 10% free withdrawals are available annually based on the Accumulated Value at the beginning of the most

recent Contract Year.

**MARKET VALUE ADJUSTMENT (MVA)**  A Market Value Adjustment (MVA) may apply to any withdrawals exceeding the allowed free withdrawal amount for any GOP. The MVA may increase or decrease the amount

received from the withdrawal.

**WITHDRAWAL** CHARGE **SCHEDULE** 

CONTRACT YEAR	1	2	3	4	5	6	7
3-Year GOP	8.50%	8.00%	7.00%	N/A	N/A	N/A	N/A
5-Year GOP	8.50%	8.00%	7.00%	6.00%	5.00%	N/A	N/A
7-Year GOP	8.50%	8.00%	7.00%	6.00%	5.00%	4.00%	3.00%



## EXTENDED CARE & TERMINAL ILLNESS WAIVERS (NOT AVAILABLE IN ALL STATES)

#### **Extender Care Waiver**

- Waiver provides access to 100% of the Accumulated Value up to a maximum of \$250,000.
- Eligibility begins after the first Contract Anniversary and is available for an Owner or Joint Owner.
- Must be confined to a qualified Hospital or Nursing Home for 90 consecutive days, starting after the Contract Issue Date.
- Not available in all states.

### **Terminal Illness Waiver**

- Waiver provides access to 100% of the Accumulated Value up to a maximum of \$250,000.
- Eligibility begins after the first Contract Anniversary and is available for an Owner or Joint Owner. Diagnosis may have occurred at any time on or after the Contract Issue Date.
- Diagnosis must be made by a certified physician that death will occur in 12 months or less following the physician's statement.
- Not available in all states.

### SYSTEMATIC WITHDRAWAL PROVISION

Withdrawals can be based on a specified dollar amount or percentage and occur on a repetitive basis.

Frequency: monthly, quarterly, semi-annual or annual. \$100 min.

### MINIMUM SURRENDER & WITHDRAWAL AMOUNT

\$500

### MINIMUM ACCOUNT BALANCE AFTER SURRENDERS & WITHDRAWALS

\$2,000

### **ANNUITIZATION**

After the first Contract Year, the Contract's full Accumulated Value may be annuitized under any available annuity options in the Contract.

### FREE LOOK PERIOD

30 days

#### **DEATH BENEFIT**

Upon death, the full Accumulated Value will be paid to the Beneficiary. The Death Benefit is free of withdrawal charges or MVA.



### **Disclosures**

Staysail is multi-year guaranteed annuity which is issued by Merit Life Insurance Co. and only available in certain states [link to map/list]. Staysail Policy Form: ICC23-FA100-0223 (subject to state variations). Policy form numbers and provisions may vary. Guarantees are backed by the claims-paying ability of the issuing company.

Knighthead Life is the brand name of Knighthead US Holdings, Inc. and its subsidiaries, Merit Life Insurance Co. ("Merit Life") and Knighthead American Life Insurance Company ("KALIC").

You should consider the features of Staysail carefully before purchasing. Taxes are due upon withdrawal and excess withdrawals may be subject to a surrender charge and market value adjustments. The IRS may impose a 10% penalty for withdrawals prior to age 59 ½.

Non-qualified annuities are generally entitled to tax deferral. IRAs and other qualified plans are already tax deferred. Therefore, a deferred annuity should be used to fund an IRA or qualified plan to reap annuity benefits other than tax deferral, such as lifetime income and death benefit options.

Information provided herein and on Knighthead Life's website is not intended as legal or tax advice. This material is intended to be a general description for public review and education and the language of your contract will control. Please consult with your Financial Advisor before purchasing any of Knighthead Life's annuity products, which may only be available in certain states. Annuities are long term retirement vehicles and may only be offered by a licensed insurance agent. Knighthead Life's products are not guaranteed by any bank nor insured by the FDIC/NCUA.

Knighthead Life is underwritten by Merit Life Insurance Co., rated A- (Excellent) as of November 7, 2024 by AM Best. For the latest AM Best's Credit Rating, access www.ambest.com. Please note this rating does not apply to any investment product and is subject to change.

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